



We simplify
the complex.

incora.com

Case Study

Fourth-Party Logistics (4PL)

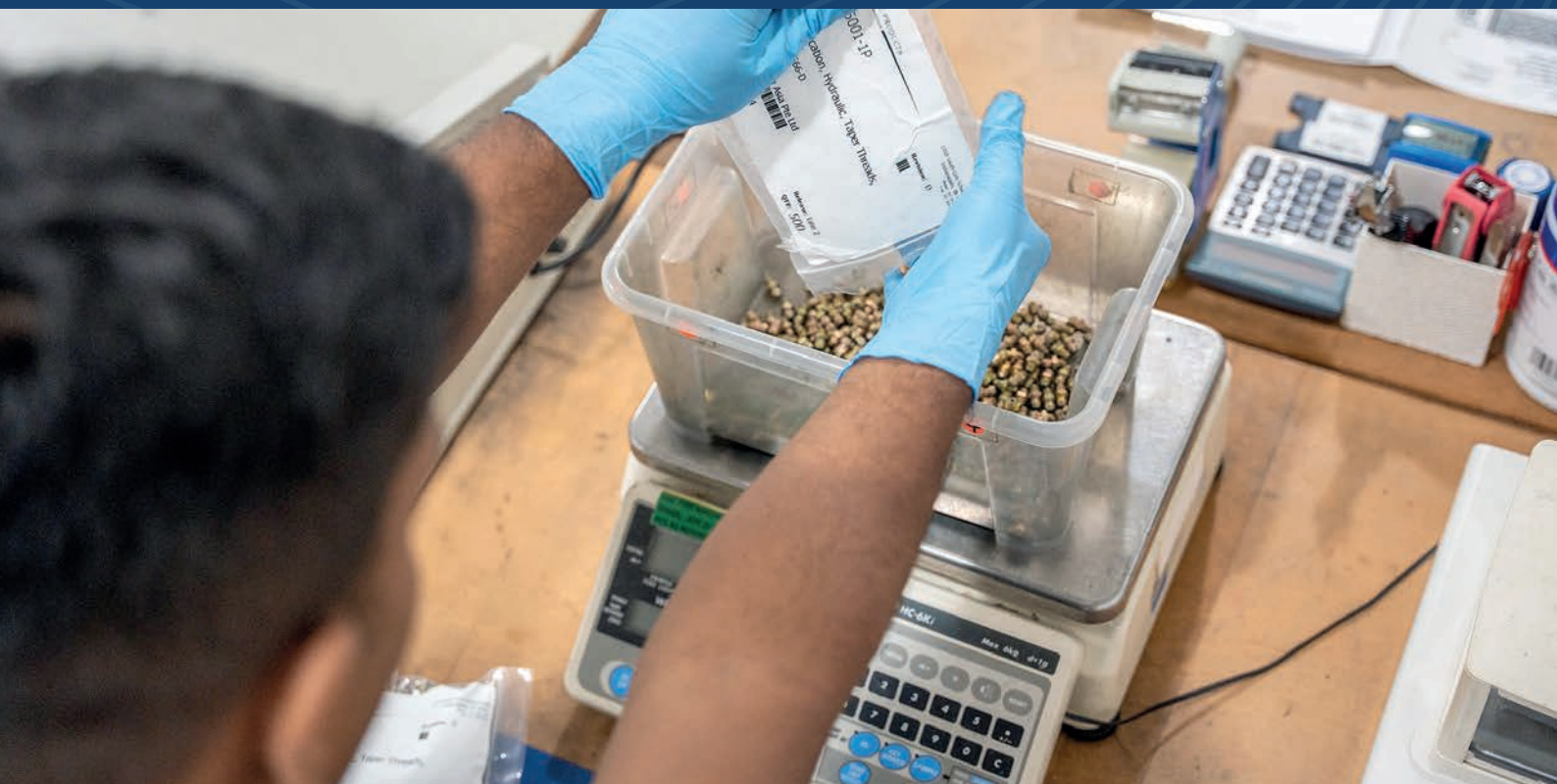
Driving Cost Savings And Improving Efficiency For A Global Power Systems Manufacturer

Business Challenge

A major, global power systems manufacturer needed to optimize their systems for incoming B and C-class hardware. OTDIF (On Time Delivery In Full) was below 80%, they were managing 50+ suppliers worldwide and had on average 1,000 parts per million (PPM).

Looking to drive down costs, increase efficiency, improve incoming delivery and quality performance, and put a greater focus on core activities, the manufacturer chose to partner with Incora™.

Incora worked alongside the customer to develop a customized fourth party logistics (4PL) program for the manufacturer's facilities, combining both expertise and forecasting systems to achieve the optimum results.



Incora Solution

Incora developed a comprehensive 4PL program that targeted all levels of inventory management for incoming B and C-class hardware.

Using just-in-time delivery methods, customized kits, advanced forecasting software (Akrivis™), and more, Incora took over management of the customer's:

- ✓ Inventory forecasting (Akrivis™)
- ✓ Order book management
- ✓ Supplier engagement and escalation
- ✓ Inbound deliveries
- ✓ Goods receipt and inspection
- ✓ Inventory holding and management
- ✓ Quality and containment activity
- ✓ Customer demand management
- ✓ Delivery solution implementation
- ✓ Audit and dispatch
- ✓ On-site stock replenishment

Results

Incora manages over 1,700 incoming deliveries each week for the customer while driving substantial cost savings and efficiencies.

Item	Before Incora	With Incora
On Time Delivery In Full (OTDIF)	79%	99%+
Parts Spend	\$26M+	\$25M+
Suppliers to Manage	58	1
Employees Managing Suppliers	6	0
Inventory Months	4	0
Working Capital	\$23M+	Negative
Parts per Million (Quality)	1,000+	17

Due to the success of the 4PL program, Incora has expanded to manage 28 global sites for the customer.

Key Successes



Learn more about how we've helped other businesses like yours at incora.com.

Global Head Quarters
Fort Worth, United States
+1 (817) 284-4449
hellofortworth@incora.com

EMEA Head Office
Derby, UK
+44 (0) 1332 886 200
helloderby@incora.com

Asia Pacific Head Office
Singapore
+65 6496 9050
hellosingapore@incora.com

incora[™]

**We simplify
the complex.**

incora.com