

# Meet Amardeep

Director, Service Design and Bid Management

I support the organization in responding to tenders for new business, as part of the overall growth strategy. This involves understanding the needs of both new and existing customers and ensuring that Incora are able to exceed our customers' expectations. My team works closely with our supply chain to develop bid proposals that support adding value to our customers'. We aim to make our new business onboarding process seamless and getting it right first time, allowing us to "enable the mission critical."

## Amardeep's career path at Incora

- **Inventory Analyst – 2005 - 2007**  
Spondon, Derby UK
- **Bid Planning Manager – 2014**  
Longbridge Lane, Derby, UK
- **Head of Bid Management – 2017**  
Pride Park, Derby UK
- **Director, Service Design and Bid Management – 2020**  
Pride Park, Derby UK

## Pride and Teamwork

**"Our culture is the best it's ever been"**

Teamwork is at the heart of what we do! It would be impossible to deliver the results that we do without Incora's boundless team spirit. Our values help us achieve our purpose by focussing on what is important to us and how we do things.

I am part of Incora's netball team who play every week in a local league. This has been a great opportunity to collaborate and engage with various colleagues who I wouldn't usually cross paths with.

